Knightscope, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

001-41248
(Commission File Number)

46-2482575
(IRS Employer Identification No.)

1070 Terra Bella Avenue
Mountain View, California 94043
(Address of principal executive offices)

Registrant’s telephone number, including area code: (650) 924-1025

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<table>
<thead>
<tr>
<th>Title of each class</th>
<th>Trading symbol(s)</th>
<th>Name of each exchange on which registered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class A Common Stock, par value $0.001 per share</td>
<td>KSCP</td>
<td>Nasdaq Capital Market</td>
</tr>
</tbody>
</table>

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐
On March 13, 2024, Knightscope, Inc. (the “Company”) posted an updated corporate slide presentation (the “Presentation”), in which the Company announced that the Company’s revenue in the year ended December 31, 2023 was $12.8 million. The Presentation is attached to this Current Report on Form 8-K (“Current Report”) as Exhibit 99.1.

The foregoing revenue information is based on preliminary unaudited information and management estimates for the year ended December 31, 2023, is not a comprehensive statement of the Company’s financial results as of and for the fiscal year ended December 31, 2023, and is subject to completion of the Company’s financial closing procedures. The Company’s independent registered public accounting firm has not conducted an audit or review of, and does not express an opinion or any other form of assurance with respect to, this preliminary estimate.

On March 13, 2024, the Company posted the Presentation on its investor relations website https://ir.knightscope.com. The Presentation is attached to this Current Report as Exhibit 99.1.

The information contained in Item 2.02 and Item 7.01, including Exhibit 99.1, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Forward-Looking Statements

This Current Report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements can be identified by the use of words such as “should,” “may,” “intends,” “anticipates,” “believes,” “estimates,” “projects,” “forecasts,” “expects,” “plans,” “proposes” and similar expressions. Forward-looking statements contained in this Current Report include statements regarding the Company’s preliminary unaudited revenue for the year ended December 31, 2023. Although Knightscope believes that the expectations reflected in these forward-looking statements are based on reasonable assumptions, there are a number of risks, uncertainties and other important factors that could cause actual results to differ materially from such forward-looking statements, including the factors discussed under the heading “Risk Factors” in Knightscope’s Annual Report on Form 10-K for the year ended December 31, 2022, as updated by its other filings with the Securities and Exchange Commission. Forward-looking statements speak only as of the date of the document in which they are contained, and Knightscope does not undertake any duty to update any forward-looking statements, except as may be required by law.

(d) Exhibits.

The following Exhibit 99.1 shall be deemed to be furnished, and not filed:

<table>
<thead>
<tr>
<th>Exhibit</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>99.1</td>
<td>Presentation</td>
</tr>
<tr>
<td>104</td>
<td>Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.</td>
</tr>
</tbody>
</table>
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KNIGHTSCOPE, INC.

Date: March 14, 2024

By: /s/ William Santana Li
Name: William Santana Li
Title: Chief Executive Officer and President
<table>
<thead>
<tr>
<th>CONTENTS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Our Mission</td>
<td>03</td>
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<td>Disruption by A.I.</td>
<td>04</td>
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<tr>
<td>Core Technology</td>
<td>06</td>
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<td>Recurring Revenue Opportunity</td>
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<td>Outlook</td>
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<tr>
<td>Photos &amp; Specifications</td>
<td>19</td>
</tr>
</tbody>
</table>
Knightscope is on a long-term mission to make the United States of America the safest country in the world by deploying groundbreaking public safety technology.
Our long-term strategy is to network millions of autonomous machines, combining both current and future technologies, offering a multi-faceted and comprehensive approach to public safety. Enhancing technological capabilities by an order of magnitude will improve efficiency and response times, leverage the power of AI for advanced autonomous cooperation, all while providing a scalable, cost-effective solution that can adapt to future challenges against those seeking to do harm to everyday Americans.
Disruption by AI

Opportunity
Public Safety is ripe for disruption by Artificial Intelligence and Robotics. Knightscope represents an opportunity to build a $30 billion market-cap company that is analogous to the building of an all-new defense contractor but instead of focusing exclusively on the battlefield, we are focused on deploying groundbreaking technologies that we believe have the potential to be used by the U.S. Department of Homeland Security, U.S. Department of Justice, the 19,000+ law enforcement agencies and 8,000 private security firms to safeguard Americans on our soil.

Crime
We believe the 2.5 million law enforcement professionals and security guards, without the proper tools and technology, are woefully inadequate to safeguard 332 million Americans across 50 states. This is evidenced by the fact that crime has a $2+ trillion negative economic impact on the U.S. annually and a violent crime occurs every 26 seconds while a property crime occurs every 4 seconds.

Technology
Knightscope’s unique technology combining autonomy, robotics, AI and EV capabilities has been proven to be effective in crime fighting with nearly 3 million hours of operation in real world conditions across every time zone in America, through multiple winters and summers.

Machines-in-Network
We have nearly 10,000 machines-in-network today and long-term we are targeting to put over 1 million machines-in-network to assist the 2.5 million law enforcement professionals and security guards with unprecedented capabilities at their fingertips – near superhuman capabilities. We are targeting to have our machines to be able to autonomously “see, feel, hear, smell, speak – and cooperate” and do more than a human could ever do and do it consistently.

Clients
Our initial go-to-market was focused on acquiring B2B clients including airports, casinos, commercial real estate, corporate campuses, homeowner associations, hospitals, hotels, logistics/distribution, manufacturing plants, parking, public parks and schools. Recently we have been additionally focused on acquiring B2G clients such as law enforcement agencies and the U.S. Federal Government.

Business Model
Our Machine-as-a-Service (Maas) business model delivers recurring revenue for a recurring societal problem with high luxury automotive per unit economics but with long-term software-as-a-service margins. We have generated over $30 million in lifetime revenue during our large-scale proof-of-concept phase and now scaling up across the country.

Next
We believe that our years of practical AI, robotic applications in the real world combined with recently receiving an Authority to Operate (“ATO”) by the U.S. Federal Government after an exhaustive 3-year cyber security review process uniquely positions Knightscope in the marketplace with a clear first mover advantage. Additionally, a unified AI driven software platform that brings together both data and autonomous cooperation from a plethora of machines and systems will provide unparalleled situational awareness, analytics, prediction and evidentiary capabilities – and a significant competitive advantage.
CORE TECHNOLOGY

Artificial Intelligence
KnightScope has utilized AI nationwide since its founding in 2013 and well before the recent mainstream excitement. We utilize it to autonomously operate in highly dynamic outdoor and indoor environments, to autonomously recharge as well as for automated detections of people, faces, and license plates. We believe artificial intelligence is only going to accelerate our portfolio of machines to be able to “see, feel, hear, smell, speak – and cooperate.”

ASR Portfolio
Our Autonomous Security Robots generate over 90 terabytes of data a year and we put that into a digestible format for a human to utilize with our Knightscope Security Operations Center (KSOCC) user interface software application.

KIB Portfolio
Our KIB lineup is a comprehensive portfolio of beacons of public safety in the form of towers, emergency phones and call boxes. Our new software application, the Knightscope Emergency Management System (KEMS), now provides users real-time data and improvements in operational efficiency.

Detections
Often our clients may not have a fully staffed Security Operations Center (SOC) or 911 Dispatch Center so we can monitor the machines on their behalf 24/7/365 with KnightScope+ Remote Monitoring. Additionally, we recently added an integrated or stand-alone option for hyper accurate Automated Gunshot Detection (AGD).

<table>
<thead>
<tr>
<th>Portfolio</th>
<th>Technology</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASR</td>
<td>K3 Indoor</td>
<td>Production</td>
</tr>
<tr>
<td>ASR</td>
<td>K3 Outdoor</td>
<td>Production</td>
</tr>
<tr>
<td>ASR</td>
<td>K1 Hemispherical</td>
<td>Production</td>
</tr>
<tr>
<td>ASR</td>
<td>K1 Tower</td>
<td>Production</td>
</tr>
<tr>
<td>KIB</td>
<td>K1 Blue Light Tower</td>
<td>Production</td>
</tr>
<tr>
<td>KIB</td>
<td>K1 Blue Light E-Phone</td>
<td>Production</td>
</tr>
<tr>
<td>KIB</td>
<td>K1 Cell Box</td>
<td>Production</td>
</tr>
<tr>
<td>KIB</td>
<td>K1 Retract Kit</td>
<td>Production</td>
</tr>
<tr>
<td>DETECTIONS</td>
<td>KnightScope+ Remote Monitoring</td>
<td>Production</td>
</tr>
<tr>
<td>DETECTIONS</td>
<td>Automated Gunshot Detection</td>
<td>Production</td>
</tr>
</tbody>
</table>
FUTURE TECHNOLOGY
We Envision an All New AI Mission Control Software Autonomy Platform to Predict and Prevent Crime

Robots Will Be Everywhere
We believe the technology landscape is going to change dramatically over the coming years for public safety and the software tools used today will be replaced. A game changing opportunity exists to redefine the sector by developing an all-new AI driven software platform monitoring and managing a network of autonomous security robots, blue light emergency towers, s-phones, cell boxes, aerial drones, autonomous patrol vehicles, quadcopters, humanoids and other future technologies, enabling machines to observe, learn, reason and act - in concert or solo - to address real world public safety events in real time.

Autonomous Mission Planning
In the event of an actual or forecasted incident, the AI could propose alternative response plans, including the closest machines and humans for rapid deployment, optimal paths for intervention, and necessary resources, coordinating emergency services and alerting the public as needed. Utilizing robot swarming techniques will enable cross-machine autonomous cooperation.

Forecast
AI algorithms could analyze data streams from various machines to identify potential threats or unusual behaviors. The system could use historical data and machine learning to predict potential public safety incidents allowing preemptive action including optimal resource allocation of machines and humans.

Operations
Real-time mission status as well as health of machines in-network across all autonomous machines including real-time data feeds, status, configuration, reporting and AI driven preventative maintenance.

Integrated Neighborhood Watch
Cross-platform communication integrating with external systems for sharing of critical information and coordinating responses. Multi-level user access allowing for different stakeholders including administrators, law enforcement, security, as well communities, neighborhoods, and civilian access.
## $40B+ Recurring Revenue Opportunity (USA)

<table>
<thead>
<tr>
<th>Select Vertical</th>
<th>Estimated Total Number of Officers and Guards</th>
<th>Estimated % Potential Augmentation with Robots</th>
<th>Potential Market for Annual Recurring Revenue (estimate)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Near-Term Potential</td>
<td>Per Robot</td>
</tr>
<tr>
<td>Corporate Campuses</td>
<td>12,000</td>
<td>2%</td>
<td>$70,000 *</td>
</tr>
<tr>
<td>Healthcare</td>
<td>193,550</td>
<td></td>
<td>$271M</td>
</tr>
<tr>
<td>Casinos</td>
<td>58,150</td>
<td></td>
<td>$833M</td>
</tr>
<tr>
<td>Commercial Real Estate</td>
<td>260,400</td>
<td></td>
<td>$366M</td>
</tr>
<tr>
<td>Manufacturing &amp; Logistics</td>
<td>270,889</td>
<td></td>
<td>$378M</td>
</tr>
<tr>
<td>Law Enforcement</td>
<td>1,000,000</td>
<td></td>
<td>$150,005 **</td>
</tr>
<tr>
<td>Total</td>
<td>~ 1.8 million</td>
<td>~ 360,000 robots</td>
<td>~ $4.1 billion</td>
</tr>
</tbody>
</table>

* Assumed average revenue for K1 portfolio, K3 portfolio and K5 portfolio combined as well as future products and services.
** Assumed average revenue for all K7, K90, and K150 versions combined.

Note: Near-term opportunity reflects 10 year domestic business planning period. Long-term opportunity reflects greater than 10 year period. Sources: U.S. Bureau of Labor, Security Magazine, and Company estimates. These figures represent management estimates of the total potential addressable market and are meant for illustrative purposes. They do not represent guarantees of future results, levels of activity, performance, or achievements. Although management believes that these estimates are based on reasonable assumptions, there are a number of risks and uncertainties that could cause actual results to differ materially.
PROVEN EFFECTIVE

UNANIMOUS VOTE

By a unanimous 5 to 0 vote, the City Council of Huntington Park approved the renewal of the Knightscope Autonomous Security Robot contract.

Chief Lozano stated at the Council meeting, “The reality is that a patrol officer cannot do what modern technology can do through the use of this robot.”

5 YEAR RENEWAL

As part of Knightscope’s Machine-as-a-Service (MaaS) subscription, at no cost to taxpayers, the Huntington Park Police Department’s K5 machine was upgraded to the all-new 5th generation version.

It's All About the Results!

Autonomous Security Robots (ASRs) are not only an affordable way to expand any security program. They are effective. And our clients are now choosing their locations using real data. They prefer this over the super-human capabilities of AI but they are confident they can keep better secure the places people live, work, study, and visit by using Knightscope’s technology.

<table>
<thead>
<tr>
<th>Location</th>
<th>Before</th>
<th>After</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Los Angeles County Police Department</strong></td>
<td>48 Reports of Crime</td>
<td>24 Reports of Crime (50% reduction)</td>
</tr>
<tr>
<td></td>
<td>1367 Charities</td>
<td>680 Charities (50% reduction)</td>
</tr>
<tr>
<td><strong>Downtown San Francisco Parking Structure</strong></td>
<td>Averaged 20 Crimes per Month</td>
<td>2 Crimes in 12 Months (99% reduction)</td>
</tr>
<tr>
<td><strong>Major Hospital Network</strong></td>
<td>Average 2 Crimes per Week in Parking Lots</td>
<td>Zero Crimes in the First Year (100% reduction)</td>
</tr>
<tr>
<td><strong>Las Vegas 640 Unit Multi-Family Housing Complex</strong></td>
<td>Top 3 List for 911 Calls per Las Vegas Metro PPD</td>
<td>Off the Top 10 List for 911 Calls</td>
</tr>
<tr>
<td><strong>Santa Clara Towers, Class A Commercial Property</strong></td>
<td>Averaged 35 Vehicles Break-ins</td>
<td>Reduced 50%</td>
</tr>
<tr>
<td></td>
<td>Vandalism per Month</td>
<td></td>
</tr>
<tr>
<td><strong>Aloft Hotels</strong></td>
<td>Prevented Vandalism from Nearby Homeless Encampment</td>
<td>Zero Incidents (100% reduction)</td>
</tr>
</tbody>
</table>
MACHINE-AS-A-SERVICE (MaaS) BUSINESS MODEL

ALL INCLUSIVE SUBSCRIPTIONS
Renewing revenue MaaS (Machine-as-a-Service) business model for the recurring societal problem of crime and terrorism

Annual automatic renewal subscriptions at an effective price of approximately $0.75 to $8 per hour with an all-inclusive service:

Deployment
Needs assessment, virtual demo, site assessment, site survey, shipping, logistics, setup, configuration and training

Technology
Autonomous Security Robot (ASR), Knightscope Security Operations Center (KSOC) user interface, charging systems, data transfer and data storage

Service
All maintenance, service, parts, repairs plus 24/7 U.S. based technical support

Knightscope+
Optional 24/7 remote security monitoring by former military and law enforcement professionals

Upgrades
Unlimited software, firmware and at times hardware upgrades improve the technology over time based on real world operating experience

1. Needs Assessment
Defines a reasonable per unit or problem to be solved, societal budget, funding source and signing authority, and clearly defined partners

2. Initial Site Assessment
Determine feasibility of deployment locations for each marketplace

3. Virtual Demo
Demonstrates to all stakeholders how Knightscope’s technologies will fulfill the needs and objectives of the site and the environment

4. Proposal
Issues a proposal addressing each specific deployment location for both financial and legal considerations, along with the details of the security and management services provided

5. Accept Proposal
Client accepts the proposal and signs the corresponding Order Form

6. Order Execution
The Order Form is customized and approved to be scheduled for delivery

7. Site Survey
Knightscope performs a formal site survey with the client to capture necessary information and confirm suitability of venue and site transmission

8. Pre-Deployment
KNX meets with client Executive staff to review deployment plan including site stipulations, branding graphics, internal communications plan, and outside security

9. Site Prep
Knightscope deploys specialized software to map the sites to site layout of the system, ensuring it is installed correctly

10. KSOC Setup
The client’s host system is uploaded into the user interface (KSOC) and configured for “Go Live” status

11. Training
Knightscope trains the appropriate staff on real-time operations and KSOC usage

12. Go Live
Release data for fully autonomous operation and client utilization
ILLUSTRATIVE EXAMPLE OF UNIT ECONOMICS

A notional representation based on the following inputs and assumptions:

- **High annual recurring revenue per unit economics (e.g., luxury automotive) with margins like a SaaS (Software-as-a-Service) business**

- **While still providing clients a very attractive price point at an effective rate of $9.75 to $9 per hour**

- **For example, a single ASR can generate ~ $255,000 of revenue over a 5-year period and is either paid up front by the client or financed by a funding partner**

- **Cash outflows for building the machine and deployment activities are incurred in year one only**

- **Support includes maintenance, service labor, parts, shipping, telecommunications and cloud services**

- **Total cash outflows over the five-year period is ~ ($84,530) yielding a margin of $170,470 or 67% as an example**

<table>
<thead>
<tr>
<th>Year</th>
<th>Recurring Revenue</th>
<th>Machine/Build</th>
<th>Service</th>
<th>Net Cash Flow</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>$21,100</td>
<td>$(52,240)</td>
<td>($9,450)</td>
<td>$(7,720)</td>
</tr>
<tr>
<td>Year 2</td>
<td>$21,100</td>
<td>$0</td>
<td>$(8,450)</td>
<td>$(4,020)</td>
</tr>
<tr>
<td>Year 3</td>
<td>$21,100</td>
<td>$0</td>
<td>$(8,450)</td>
<td>$(2,400)</td>
</tr>
<tr>
<td>Year 4</td>
<td>$21,100</td>
<td>$0</td>
<td>$(8,450)</td>
<td>$0</td>
</tr>
<tr>
<td>Year 5</td>
<td>$21,100</td>
<td>$0</td>
<td>$(8,450)</td>
<td>$0</td>
</tr>
</tbody>
</table>

Note: The numbers represent hypothetical values and are not intended to reflect actual revenue metrics. They are not intended to represent any financial advice or investment recommendations. The revenues and costs are based on estimated assumptions, and there are a number of risks and uncertainties that could change actual results.
ROBOT ROADSHOW

REPEATABLE SALES PROCESS TO SCALE

Our innovative mobile tradeshow has made over 100 stops nationwide to allow prospective clients to experience Knightscope’s technologies up close. A first in North America use of a transportable container a showcase of robots, capabilities and a telepresence sales team. An effective tool in the sales process to drive closing contracts with key decision makers’ physically involvement and interaction with the technologies.
AUTHORITY TO OPERATE
In early 2021, Knightscope embarked upon a major initiative focused on securing long-term business from the U.S. Federal Government and is working through the estimated 3-year Federal Risk and Authorization Management Program (FedRAMP) application process to secure an Authority To Operate (ATO).

Knightscope recently achieved its ATO with the U.S. Department of Veterans Affairs as its sponsor.

DUAL USE TECHNOLOGY
Knightscope plans to apply its extensive autonomous public safety experience from the private sector to important federal government use cases.

<table>
<thead>
<tr>
<th>Identified Opportunities</th>
<th>Location Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Services Administration</td>
<td>Agency Headquarters</td>
</tr>
<tr>
<td>Federal Protective Service</td>
<td>Administrative Buildings</td>
</tr>
<tr>
<td>Federal Emergency Management Agency</td>
<td>Airports and Rail</td>
</tr>
<tr>
<td>Transportation Security Administration</td>
<td>Border and Ports</td>
</tr>
<tr>
<td>U.S. Customs and Border Patrol</td>
<td>Capitol</td>
</tr>
<tr>
<td>U.S. Marshals Service</td>
<td>Cities and Counties</td>
</tr>
<tr>
<td>U.S. Department of Homeland Security</td>
<td>High Value Targets</td>
</tr>
<tr>
<td>U.S. Department of Justice</td>
<td>Infrastructure</td>
</tr>
<tr>
<td>U.S. Department of Defense</td>
<td>Parking Facilities</td>
</tr>
<tr>
<td>U.S. Department of Veterans Affairs</td>
<td>Postal Service</td>
</tr>
<tr>
<td></td>
<td>Roads</td>
</tr>
<tr>
<td></td>
<td>Military Bases</td>
</tr>
<tr>
<td></td>
<td>Warehouses</td>
</tr>
</tbody>
</table>

These figures represent management estimates and are meant for illustrative purposes. They do not represent guarantees of future results, levels of ability, performance, or achievements.
MANAGEMENT

William Santana Li, Chairman and Chief Executive Officer
• Seasoned entrepreneur, intrapreneur and former corporate executive at Ford Motor Company
• Founder and Chief Operating Officer of GreenLeaf, which became the world’s 2nd largest automotive recycler (now NASDAQ: LKQ)

Stacy Dean Stephens, EVP and Chief Client Officer
• Former Dallas-area law enforcement officer and seasoned entrepreneur
• Government Technology magazine’s Top 25 Doers, Dreamers & Drivers for commitment to advancing law enforcement technology

Mercedes Soria, EVP and Chief Intelligence Officer / CISO
• Winner of Leadership - ABIE Award for Women in Technology and Silicon Valley Business Journal’s Woman of Influence Award
• Former Deloitte software engineering leader with 15+ years of experience in enterprise, artificial intelligence and machine learning

Aaron J. Lehnhardt, EVP and Chief Design Officer
• 20+ years in two- and three-dimensional product and industrial design
• Former Ford Motor Company senior designer, digital design expert and Alias 3D instructor at College for Creative Studies

Apoov S Dwivedi, EVP and Chief Financial Officer
• Extensive finance, corporate and startup experiences
• Former GE Finance, Cox Automotive, Sears and Nuv

Jason M Gonzalez, SVP Client Development
• Seasoned security professional with 20+ years of experience
• Former Whelen Security, G4S, Honeywell, and Tyco Integrated Security

Ronald J Gallegos, SVP Client Experience
• Seasoned security professional with 20+ years of experience
• Former Allied Barton, G4S, Securitas and Geofeedia
William Santelam, Chairman and Chief Executive Officer
William Santelam has served as Chief Executive Officer (CEO) since April 2013. Mr. Santelam is an American entrepreneur with over 30 years of experience from working in the global automotive industry and leading a number of startups. From 1990 to 1996, Mr. Santelam held multiple business and technical positions at Ford Motor Company across four continents.

His positions at Ford spanned component systems, vehicle engineering with the Vision, Mustang and Lincoln brands, business and product strategy on the United States youth market, India, and the emerging markets in Asia-Pacific and South America, as well as the financial turnaround of Ford of Europe. In addition, he was on the “Amazon” team, which established an all-new modular plant in Brazil. Subsequently, he served as Director of Mergers & Acquisitions. After internally securing $200 million in financing, Mr. Santelam founded and served as CEO of GreenLeaf LLC, a Ford Motor Company subsidiary that became the world’s second largest auto recycler. Under his leadership, Greenleaf grew to more than 100 employees, 20 locations worldwide, and annual sales of approximately $100 million. At the age of 38, Bill was the youngest senior executive at Ford Motor Company worldwide.

After successfully establishing Greenleaf, Mr. Santelam was recruited by SoftBank Venture Capital to establish and serve as the President and CEO of the Model E Corporation, a newly established automobile manufacturer that focused on the “Vibrable and Urban” model in California. Mr. Santelam founded Carbon Motors Corporation in 2003 and served as Chairman and CEO until February 2013, focused on developing the world’s first purpose-built enforcement patrol vehicle. Mr. Santelam earned a BSBE from Carnegie Mellon University and an MBA from the University of Detroit Mercy.

William G. Billings, Independent Director
Mr. William Y. “Bill” Billings is a finance executive who joined GlobalFoundaries (“GF”) in 2021 as its Vice President of Finance and Chief Accounting Officer, where he is responsible for overseeing the company’s global financial and accounting operations. He previously oversaw critical aspects of GlobalFoundaries’ IPO and is currently enhancing the company’s financial organization at the functional, cultural, and strategic levels.

Prior to joining GF, Mr. Billings led global operations for AMD, where he oversaw teams in Canada, Ireland, Singapore, India, and China, leveraging enterprise technology to enrich financial capabilities and drive predict performance to support the company’s successful IPO.

Mr. Billings previously worked for World Fuel Services as a vice president, finance and global controller, where he worked to increase value via scalable solutions. He was also with General Electric (“GE”) as their Global Technical Controller. Mr. Billings began his career in public accounting, starting at Ernst & Young in Houston, Texas. Mr. Billings has an MBA from Rice University and a bachelor’s in accounting from Southern University.

Robert A. Mooney, Independent Director
Mr. Robert (“Rob”) A. Mooney has a distinguished career spanning over three decades in the federal government. Initially serving as an Inspector with the Immigration and Naturalization Service (“INS”), he later transitioned to the Department of Homeland Security (“DHS”), where he ascended to the Senior Executive Service in 2004.

Throughout his tenure, Mr. Mooney spearheaded numerous technology innovation initiatives, from crafting award-winning office automation software programs for the Western Region of the INS, to leading the development of the Secure Electronic Network for Travelers Rapid Inspection – or SENTRI program, which was recognized with a prestigious Hammer Award by Vice President Al Gore and is now one of the core Trusted Traveler programs operated by DHS.

Mr. Mooney served as head of director, and later director, of the United States Visitor and Immigrant Status Indicator Technology program, overseeing the implementation of the world’s largest biometrics program in response to the September 11 terrorist attacks. Combating this government service as the Chief Technology Officer at the Federal Protective Service, he spearheaded the creation of a comprehensive technology roadmap and cross-agency communication centers. Mr. Mooney holds a bachelor’s degree from the University of California at Santa Barbara.

Mehrin W. Toricke, Independent Director
Mr. Mehrin W. Toricke has taught at Utah State University and worked on multiple NASA Space Shuttle payloads. His autonomous vehicle development efforts started 27 years ago and led to the spinout of Aurora, Inc. (“Aurora”) in 2009 to commercialize vehicles and robotics in industries such as agriculture, mining, construction, and logistics.

As CEO and Chairman of its board of directors, Mr. Toricke has piloted Aurora’s development partnerships with some of the largest vehicle manufacturers in the world, such as John Deere, Geely, New Holland, Ford, Karmann, Dostan and Toyota. He is also an invited keynote speaker and trainer around the world on the topics of AI, Machine Learning, Autonomous Vehicles, Industrial Robotics and Leadership. Mr. Toricke earned a degree in electrical engineering and a computer science minor from Utah State University.
Revenue
Our company has generated over $30 million in lifetime revenue and has begun to show consistent double-digit growth over the last 3 years as the technology scaled up from a large-scale proof of concept to production. We believe our recurring revenue business model for the recurring societal problem of crime and terrorism will continue to grow. Robots will be everywhere.

Volume
Our machines-in-network across the country combining both our ASR and K18 business is planned to exceed 10,000 during 2024. Additionally, we are working to significantly improve our manufacturing throughout this year and will maintain our focus on “Made in the USA”.

Cash
We seek to improve our cash position in 2024 through a variety of actions including delivering on our multi million-dollar backlog of new orders, closing on our first ever bond offering, utilizing our ATM facility as needed and improving operational efficiency.

Profitability
Our stretch target is to achieve profitability for the 4th quarter 2024 by improving our revenue strategy, reducing our variable costs including labor efficiencies and bill-of-material costs as well as further leveraging outsourcing of maintenance and service operations. We are reducing our fixed costs with a streamlined management team and a reduction in our facility footprint nationwide from 13 to 1 over time.

Technology
We seek to ramp up production of both the all-new K1 Hemisphere and the 5th generation K5 while continuing development on our all-new K7 ASR and kicking off development on our AI-driven Mission Control software application.

Our mission is to make the United States of America the safest country in the world. To achieve the mission, we must have Full Spectrum Dominance over criminals and terrorists. The strategy will drive a required portfolio from the K1 through the K15 that are autonomous and can “see, feel, hear, smell, speak – and cooperate”. As criminals and terrorists can be anywhere, to achieve the mission, Knightscope must be everywhere.

Growth
Knightscope seeks to grow both organically as well as through acquisition. Where viable we are also seeking strategic and technical partnerships to drive a comprehensive and integrated portfolio of technological offerings to our clients in the private sector as well as local, state, and federal governments in the USA.

<table>
<thead>
<tr>
<th>Architecture</th>
<th>Future Technology</th>
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<tbody>
<tr>
<td>CENTRAL INTELLIGENCE</td>
<td>Mission Control User Interface</td>
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<tr>
<td></td>
<td>Knox Internal Tool</td>
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<tr>
<td></td>
<td>KMACS Internal Tool</td>
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<tr>
<td>SKYSCRAPER</td>
<td>K1 Lader</td>
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<td>K1 Manned / K10 Cops</td>
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<td>K1 Hemisphere / Globe</td>
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<td></td>
<td>K1 Super Tower / Heavy Duty</td>
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<tr>
<td></td>
<td>K3 Indoor</td>
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<tr>
<td>MOONRAKER</td>
<td>K5 Outdoor</td>
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<tr>
<td></td>
<td>K7 Multi-Terrain</td>
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<tr>
<td>ZZ</td>
<td>K8 Humanoid</td>
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<tr>
<td></td>
<td>K9 Dog</td>
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<tr>
<td>ORCA</td>
<td>K19 Patrol</td>
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<tr>
<td></td>
<td>K15 Tactical</td>
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</tbody>
</table>

These figures represent management estimates and are meant for illustration purposes. They do not represent guarantees of future results, levels of activity, performance, or achievements. Although management believes that these estimates are based on reasonable assumptions, there are a number of risks and uncertainties that could cause actual results to differ materially.
K5 OUTDOOR

OUTDOOR / INDOOR USE
Securing the places people live, work, study and visit.
- Corporate Campuses
- Apartment Complexes
- Shopping Malls
- Warehouses
- Hospital Facilities
- College Campuses
- Retail Centers
- Parking Lots and Structures

UNIQUE BENEFITS
- Piece multiplying mobile physical presence
- Vehicle and asset protection
- Person of interest or BOLO Alert
- Crime reduction and deterrence
- Real-time situational awareness
- Autonomous surveillance
- Cost effective, subscription based

KEY FEATURES
- 360° Eye-level Ultra HD Recording
- Security Call Button
- Live Audio and Two-way Intercom
- Broadcast Messages
- People Detection
- Automatic License Plate Recognition
- Thermal Detection
- Signal Detection

Don’t have your own monitoring? Ask about Knightscope.

NAVIGATION
- 8K HD camera w/ wide angle lens
- Infrared Thermal camera
- Microphones
- Amplified P.A. speaker system
- Visible lights

Navigation
- LiDAR sensors
- LIDAR sensors

Cellular Connectivity
- 4G/LTE Cellular connection

Intercom Button
- Objects to dial-specific phone number

Docking Station
- Barometric 12V 20A outlet
- Mounting: The docking station can be mounted vertically and secured to a wall or the ground

USER INTERFACE
- Chrome browser interface
- No software to install
- Live viewing for PC, Mac, tablets, cell phones
- 30-day raw video storage included
- Operating systems: Windows, Linux

See the K5 online at: https://www.products.knightscope.com/products/k5
K3 INDOOR

INDOOR USE

Securing the places people live, work, study and visit.

- Casinos
- Indoor Shopping Malls
- Manufacturing
- Hotels/Hotels
- Retail Spaces
- Warehouses
- Logistical Facilities
- Correctional Facilities
- Corporate Buildings

UNIQUE BENEFITS

- Focus: Emergency mobile patrols enhance
- Workplace violence protection
- Panic of interest or 911 clients
- Crime reduction and deterrence
- Real-time situational awareness
- Autonomous capabilities
- Cost effective subscription service

KEY FEATURES

- 360° Panoramic 720p Recording
- Security Call Buttons
- Long Audio and Two-way Intercom
- Broadcast Messages
- People Detection
- Thermal Detection
- Signal Detection

Don’t have your own monitoring? Ask about Knightscope!

INDOOR USE

- 720p camera w/ wide angle lens
- LiDAR Infrared thermal camera
- UB Microphones
- Speakers
- Navigation
- Lidar sensors
- Cellular Connectivity
- 4G LTE Cellular connection
- Intercom Systems
- Connected to client-specific phone number
- Docking Station
- Battery life 12h-20h outlet
- Mounting: The docking station can be mounted indoors and secured to a wall or the ground.

NAVIGATION

- ADA compliant surfaces
- Can navigate on ADA compliant ramps
- Infrared/Obstacles: Up to 30% via “3-speeds”
- Patrol time: 2.5 - 3 hours between charges on average
- Autonomous charging: 20-30 minutes on average

USER INTERFACE

- Chrome browser interface
  - No software to install
- Live monitoring on PC, Mac, tablets, cell phones
- 30-day recording storage included
- Operating systems: Mac, PC, iOS, Android, Angular, Windows, Linux

See the K3 in action at: https://www.youtube.com/watch?v=0Q9Otc3PifA
K1 STATIONARY

STATIONARY
INDOOR / OUTDOOR USE

Securing the places people live, work, study and visit.

- Pedestrian Entrances
- Eviction Entrances
- Retail Stores
- Event Places
- Remote Loggins
- Shuttle Stops
- Parking, Line & Garages
- Challenging Environments

UNIQUE BENEFITS

- Workplace violence protection
- Wearable of threat or BSOs alerts
- Crime reduction and/or elimination
- Real-time situational awareness
- Adjustable intelligence
- Non-intrusive physical detection
- Cost effective

KEY FEATURES

- 360° Eye-level HD Recording
- Security Cell Button
- Live Audio and Two-way Intercom
- Intruder Messages
- Authorized License Plate Recognition
- People Detection
- Thermal Scanning
- Signal Detection
- Facial Recognition (optional)

Don't have your own monitoring? Ask about Knightscope.

STATIONARY
INDOOR / OUTDOOR USE

[Diagram of K1 Tower]

- 4x 1080P cameras w/ wide angle lenses
- 2x ALPR cameras (as needed)
- Infrared thermal camera
- Microphone
- Speakers
- Intercom Button

Checking for client-specified phone number

Connectivity

- Ethernet, WiFi, or 4G LTE Cellular connection, with internet
- Minimum upload/download speeds: 256kb or higher is recommended

Electrical: 120v, 20A, outlet

Mounting: Concrete, metal plate, or attachment kit included

USER INTERFACE

- Chrome browser, browser, no software to install
- Your streaming to PC, Mac, tablet, cell phone
- 90-day cloud video storage included
- Operating systems: MacOS, iOS, Android, Windows, Linux

See it in action at: https://www.youtube.com/watch?v=RXilHwG5SjA
**K1 HEMISPHERE**

**STATIONARY INDOOR / OUTDOOR USE**

- Securing the places people live, work, study and visit.
- Schools
- ATM Locations
- Casinos
- Commercial Properties
- Hospitals
- Multi-Family Communities
- Parking Lots and Structures
- Retail
- Rail & Public Transit
- Storage Facilities

**UNIQUE BENEFITS**
- Cost-effective as low as $9.53/month
- Affordably deploy multiple units per location
- Smaller footprint, yet still highly visible
- Person of Interest or BOLO alerts
- Crime deterrence & video surveillance
- Real-time situational awareness
- Automated intelligent
- Near-multiplying physical deterrence

**KEY FEATURES**
- Up to 2190° (eye-level) HD Recording
- Cell/Text for Human Assistance
- Live Audio and Two-way Intercom
- Automated Broadband Announcements
- Automatic License Plate Recognition
- People Detection up to 50 ft.
- Facial Recognition (no card option)
- Strobe Light (up to 100 Lumens)

**USER INTERFACE**
- Chrome browser interface, no software to install
- User streaming to PC, Mac, tablet, cell phone
- 3D-site real-time video (storage included)
- Operating systems: MacOS, iOS, Android, Windows, Linux

[Diameter: 24"
Weight: 30 lbs.](https://knightscope.com/)

See it in action at [https://knightscope.com](https://knightscope.com)
AUTOMATED GUNSHOT DETECTION

OUTDOOR/INDOOR USE

Seconds count. AGD instantly protects the places people live, work, study and visit.

- Reports in <2 sec
- Locate site立即
- Indoor, Outdoor, & Vertical
- Gunshot Detection
- P2DR sensor spacing
- Precise Shot Locations
- Integrates with most VMS

AMPLIFY YOUR SECURITY

With AGD, the sensor mesh network provides advanced capabilities to improve security protocols and reduces the efforts of security personnel. AGD can quickly and accurately provide switching commands to video systems, automated lockout systems, local and remote notification systems, and security systems.

AGD SENSOR NODE FEATURES

- Four 4-channel acoustic
- Supports time stamped alert localization data
- Extends ambient sound metadata to support other acoustic classification

OUTDOOR ENCLOSURE CONFIGURATION OPTIONS

- OF/EC Ethernet sensor, PoE power input
- YG/EC ultrasonic sensor, AC power input

INDOOR ENCLOSURE CONFIGURATION OPTIONS

- GC/EC Ethernet sensor, PoE power input

SPECIFICATIONS

<table>
<thead>
<tr>
<th>Size / Weight</th>
<th>3.7&quot; x 8.2&quot; x 3.1&quot; / 31cm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environment</td>
<td>-40°C to +50°C (F/G)</td>
</tr>
<tr>
<td>Camera / Power</td>
<td>On / Off On / Off On / Off</td>
</tr>
<tr>
<td>Data Reachback</td>
<td>Ethernet 802.3 / POE 802.3</td>
</tr>
<tr>
<td>OTL/4K</td>
<td>Wireless 802.15.4 / 2.4GHz 1200m</td>
</tr>
<tr>
<td>B/E / C</td>
<td>Ethernet 802.3 / POE 802.3</td>
</tr>
</tbody>
</table>

Instant Gunshot Detection with Pinpoint Shooter Location

Transform a chaotic emergency into a clear-cut, actionable plan with Knightscope's Automated Gunshot Detection (AGD). Act faster with pinpoint location alerts and reduce response times with an AGD system. Knightscope's intuitive reporting application is easy to use and takes the guesswork out of emergency situations when every second counts.

AGD has both indoor and outdoor sensors to ensure a comprehensive gunshot detection system that watches beyond the front door. AGD is set to force intruders to stop in their tracks by making the risk of entering a building too high. Knightscope provides first responders with the location of the shot down to the building and the floor.

In approximately two seconds, AGD can also deliver localized video before the shooter is out of frame, send safety alerts and notify first responders with digital floor plans and ensures that the shooter is identified. Because AGD is completely automated, it can activate your access control and notification systems, along with other safety and lock-down services.

Unlike sensors, our acoustic sensor networks can instantly detect events in the coverage area, precisely locate the source, and instantly send alerts to responders. The system can also filter and report other important non-shoot events like loud songs or explosions.
K1 BLUE LIGHT TOWER

OUTDOOR USE

Securing the places people live, work, study and visit:

- Schools
- Airports
- Commercial Properties
- Public Transit Stations
- Stadiums
- Parking Lots
- Retail
- Public Parks and Trails

UNIQUE BENEFITS

Equipped to be either fixed or a repositionable wireless solution, the K1 Blue Light Tower is designed for enhancing public safety in critical outdoor applications, providing targeted illumination, essential for pedestrian, vehicular and any place where additional lighting is desired, added safety and security is needed.

KEY FEATURES

- Available in 120V or Solar with high-level up to 2,000 lumens under direct sunlight
- Versatile and ATEX certified, certified one-minute install
- Vandal and weather-resistant base, protecting the system
- Electronic luminaire redundancy and reliability to the user whenever needed
- Dual 3.5" Wireless Ceiling
- Highly visible LED light positioned on top of the tower provides
- Custom light setting is easy to adjust
- Faceplate-controlled, adjustable to 3.5" illumination
- Every light illuminated when call button is pressed
- Call location identifier
- AOD-controlled
- Optional multi-button dialing
- On-the-air (OTA) System Administration and Maintenance

STATIONARY OUTDOOR USE

- Speakers
- Call Button
- Solar Power Source
- Mass Notification Speakers (Add-on option)
- Strobe Light
- LED Area and Face Plate Lights
- Faceplate Camera (Add-on option)

USER INTERFACE

Includes self-diagnostic, remote monitoring software called BrightHouse Emergency Management System. The program provides system owners daily email reports on the operational status of the system. Text messaging and real-time graphical map available as an add-on option.
K1 BLUE LIGHT E-PHONE

K1 BLUE LIGHT EMERGENCY PHONE
OUTDOOR / INDOOR USE

Securing the places people live, work, study and visit.

- Schools
- Airports
- Roads
- Commercial Properties
- Public Transit Stations

UNIQUE BENEFITS

Engineered to be either hardwired or a completely wireless solution, the K1 Blue Light E-Phone is ideal for applications where communications must be mounted on a wall or post in areas such as courtyards, parking lots, parks, banks, stadiums and college campuses. The K1 Blue Light E-Phone is ideal for educating public sectors to providing clear audio-visual communication, using a cellular network or standard telephone line.

KEY FEATURES

- Available in AC or Solar, with battery back-up to provide uninterrupted power
- Microcell® and AT&T™ networked certified voice module
- Dual-Wireless Calling
- Weatherproof, tamper-proof steel housing protects the system’s internal electronics, ensuring reliability and safety in the cooler weather seasons.
- Highly visible blue LED light positioned near the top of the unit for easy visibility
- Call button illuminated
- ACA compliant
- Optional multi-button dialing
- Access is illuminated during duress
- User-friendly Air (C7)™ System Administration and Maintenance

USER INTERFACE

Includes self-diagnostic, alarm monitoring software. Latest Nightwatch Emergency Management System. The platform provides an overview of the system’s status and activity, providing users with instant and real-time push to talk alerts as an add-on option.
K1 CALL BOX

OUTDOOR USE

Securing the places people live, work, study and visit:
- Bridges
- Highways
- Military
- Parks
- Remote Areas

UNIQUE BENEFITS

The classic K1 model originally designed for fixed applications is ideal for logged and remote environments.

KEY FEATURES

- Provides Caller Identification
- Illuminated Weather-Proof Panel
- Weather and D.O.T. Certified
- Certified Indoor Satellite option
- Temperature & Weatherproof Heat: Nozing
- TTY Option
- Hands free or with handset
- Remote Programming Capability
- Solar Powered or AC with Rechargeable Battery
- Maintenance Alerts sent to Email
- Hardware available for post mount
- Over the Air (OTA) System Administration and Maintenance

STATIONARY OUTDOOR USE

- Solar Power Source (Add-on option)
- Satellite Calling (Add-on option)
- TTY Pad (Add-on option)

LENGTH 33" WIDE 15.5"

USER INTERFACE

Includes self-diagnostic, alarm monitoring software.
Latest KnightRides Emergency Management System.
The program provides scan and email reports on operational status of their system. Text messaging and real-time update - real-time analysis as an add-on option.
K1 RETROFIT KIT

OUTDOOR USE

Securing the places people live, work, study and visit.

Easy to install and maintain, the K1 ready-to-use retrofit kit is an efficient and cost-effective solution for:
- Upgrading traditional outdoor platforms
- Upgrading discontinued wireless systems in Knightscope

Benefits K1s are available for:
- Cost-Benefit
- SAP
- Tele-Audit
- And Others

UNIQUE BENEFITS

No more replacing discontinued cell towers at great expense. The Knightscope Retrofit Kit is designed to make your existing emergency communication system compatible with our newer, more advanced hardwired and wireless systems; so you can save money not only on hardware but on the costly infrastructure required to re-wire or re-cable your current or expanding public safety program.

KEY FEATURES

- Faceplate with fully-integrated wiring and electronics
- 4G Voice & Data module
- Battery back-up
- Speakers
- Cell Button (Two button add-on option)
- Faceplate Camera (Add-on option)

USER INTERFACE

Includes self-diagnostic, alarm monitoring software:
- Latest Knightscope Emergency Management System
- The platform provides screen-based GIS technology reports on the operational status of their systems:
- Text messaging and real-time graph/chart analysis as an add-on option
ADDITIONAL INFORMATION

Investor Relations
Knightscope regulatory filings are available at ir.knightscope.com and additional overview materials, presentations, analyst reports as well as the Rise of the Robot video series are available at www.knightscope.com/ir.

Forward-Looking Statements
This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements can be identified by the use of words such as “should,” “may,” “intends,” “anticipates,” “believes,” “estimates,” “projects,” “forecasts,” “expects,” “plans,” “proposes” and similar expressions or the negative of these terms. Forward-looking statements contained in this presentation and other communications include, but are not limited to, statements about the Company’s financial results, including 4th quarter 2024 outlook, near- and long-term revenue opportunity and goals, profitability, growth, prospects, future products and services, industry and technology developments, and potential addressable market. Although Knightscope believes that the expectations reflected in these forward-looking statements are based on reasonable assumptions, there are a number of risks, uncertainties and other important factors that could cause actual results to differ materially from such forward-looking statements. These risks and uncertainties include, the factors discussed under the heading “Risk Factors” in Knightscope’s Annual Report on Form 10-K for the year ended December 31, 2022, as updated by its other SEC filings. Forward-looking statements speak only as of the date of the document in which they are contained, and Knightscope does not undertake any duty to update any forward-looking statements, except as may be required by law.