AUTONOMOUS SECURITY FORCE

KNIGHTSCOPE

FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to Knightscope, Inc. ("Knightscope" or the "Company"). Forward-looking statements contained in this presentation and other communications include, but are not limited to, statements about the Company's financial results, outlook, near- and long-term revenue opportunity and goals, profitability, growth, prospects, future products and services, industry and technology developments, and potential addressable market. Words such as "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," or the negative of these words, and similar expressions are often intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements are predictions, projections, and other statements about future events that are based on current expectations and assumptions and on information currently available to our management and, as a result, are subject to risks and uncertainties, some of which cannot be predicted or quantified. Knightscope cannot assure you that the results, events, and circumstances reflected in the forward-looking statements in this presentation will be achieved or occur. Many factors could cause actual future events to differ materially from the forward-looking statements in this presentation, including (i) the Company's ability to integrate the operations of acquired companies; (ii) volatility or fluctuations in the pricing, quality or availability of labor and other items required by operations; (iii) challenges to develop and commercialize the Company's technology; (iv) overestimates of the size of the Company's addressable market; (v) dependence on sales to several large customers and the risks associated with any loss of, or substantial decline in, sales to top customers; (vi) capital requirements to scale hardware production; and (vii) additional factors described in the section captioned "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2025, when filed with the Securities and Exchange Commission (the "SEC") and our Annual Report on Form 10-K for the fiscal year ended December 31, 2024 with the SEC, and in our other filings with the SEC. If any of these risks materialize or underlying assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. In addition, forward-looking statements reflect our expectations, plans, or forecasts of future events and views as of the date of this presentation. We anticipate that subsequent events and developments will cause our assessments to change. Accordingly, forward-looking statements should not be relied upon as representing our views as of any subsequent date, and we do not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date they were made, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws. Additional risks and uncertainties are identified and discussed in Knightscope's disclosure materials filed from time to time with the SEC which are available at the SEC's website at www.sec.gov or on Knightscope's Investor Relations website at ir.knightscope.com.

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This presentation contains certain estimated preliminary financial results for the fourth quarter and fiscal year ended December 31, 2024. These estimates are based on the information available to the Company at this time. The Company's financial closing procedures for the fourth quarter and full year 2024 are not yet complete and, as a result, actual results may vary from the estimated preliminary results presented here due to the completion of the Company's financial closing and audit procedures. The estimated preliminary financial results have not been audited or reviewed by the Company's independent registered public accounting firm. These estimates should not be viewed as a substitute for the Company's full interim or annual financial statements. Accordingly, you should not place undue reliance on this preliminary data.

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EXISTING SECURITY INFRASTRUCTURE SOURCES

https://www.pewresearch.org/short-reads/2024/04/24/what-the-data-says-about-crime-in-the-us
https://www.pewresearch.org
https://cde.ucr.cjis.gov/LATEST/webapp/#/pages/home
https://www.pewresearch.org/short-reads/2024/04/24/what-the-data-says-about-crime-in-the-us/
www.fbi.gov

NEGATIVE IMPACT OF CRIME SOURCES

https://news.vanderbilt.edu/2021/02/05/new-research-examines-the-cost-of-crime-in-the-u-s-estimated-to-be-2-6-trillion-in-a-single-year

2025 U.S. TAM SOURCES

BISWorld – Security Services Industry in the U.S. (2024)
MarketsandMarkets – Autonomous Security Robots Market Forecast, 2023–2028 (December 2023)
Allied Market Research – Emergency Communication Systems Market Growth Analysis, 2023–2030 (January 2024)
Frost & Sullivan – AI-Driven Security & Surveillance Trends, 2024 (February 2024)
DHS & FBI Annual Reports – U.S. Public & Private Sector Security Spending Estimates (2023)
National Institute of Standards and Technology (NIST) – AI & Robotics in Public Safety: Market Growth Report (2023)
Homeland Security Research Corp. – Critical Infrastructure Protection & Perimeter Security Market Outlook, 2023-2028 (October 2023)
American Public Transportation Association (APTA) – Rail & Transit Security Spending Projections (2023)
Commercial Real Estate Development Association (NAIOP) – Corporate Campus & Industrial Security Market Trends (2024)
National Retail Federation (NRF) – Retail Security & Loss Prevention Spending Report (2023)
American Gaming Association (AGA) – Casino & Hospitality Security Expenditures, 2023-2027 (November 2023)
National Center for Education Statistics (NCES) – K-12 & Higher Education Campus Security Budgets (2023)
National Apartment Association (NAA) – Multifamily Housing Security Market & Crime Prevention Strategies (2023)
Urban Land Institute (ULI) – Residential & Mixed-Use Development Security Trends (2023)
Company Estimates – Knightscope's proprietary market projections based on customer demand, RFP data, and competitive landscape

Snapshot

Knightscope, Inc. (NASDAQ: KSCP) is a security technology innovator headquartered in Silicon Valley on a long-term mission to make America the safest country in the world.

- Knightscope is building the nation's first **Autonomous Security Force** – delivering security as a fully managed service uniquely combining robots, software, and augmented security agents
- Our technology strategy deters, detects and responds to security incidents in real time – targeting an estimated $230 billion TAM
- The all-new K7 Autonomous Security Robot, K1 Capsule, and K1 Super Tower are integrated with the next generation AI-driven Signals software platform, are currently expected to commence production in the second half of 2026
- Knightscope plans to accelerate the adoption of autonomy in physical security by managing and owning positive outcomes for our clients – not selling another fragmented component

Founded
2013

Employees
90 (as of 17 January 2026)

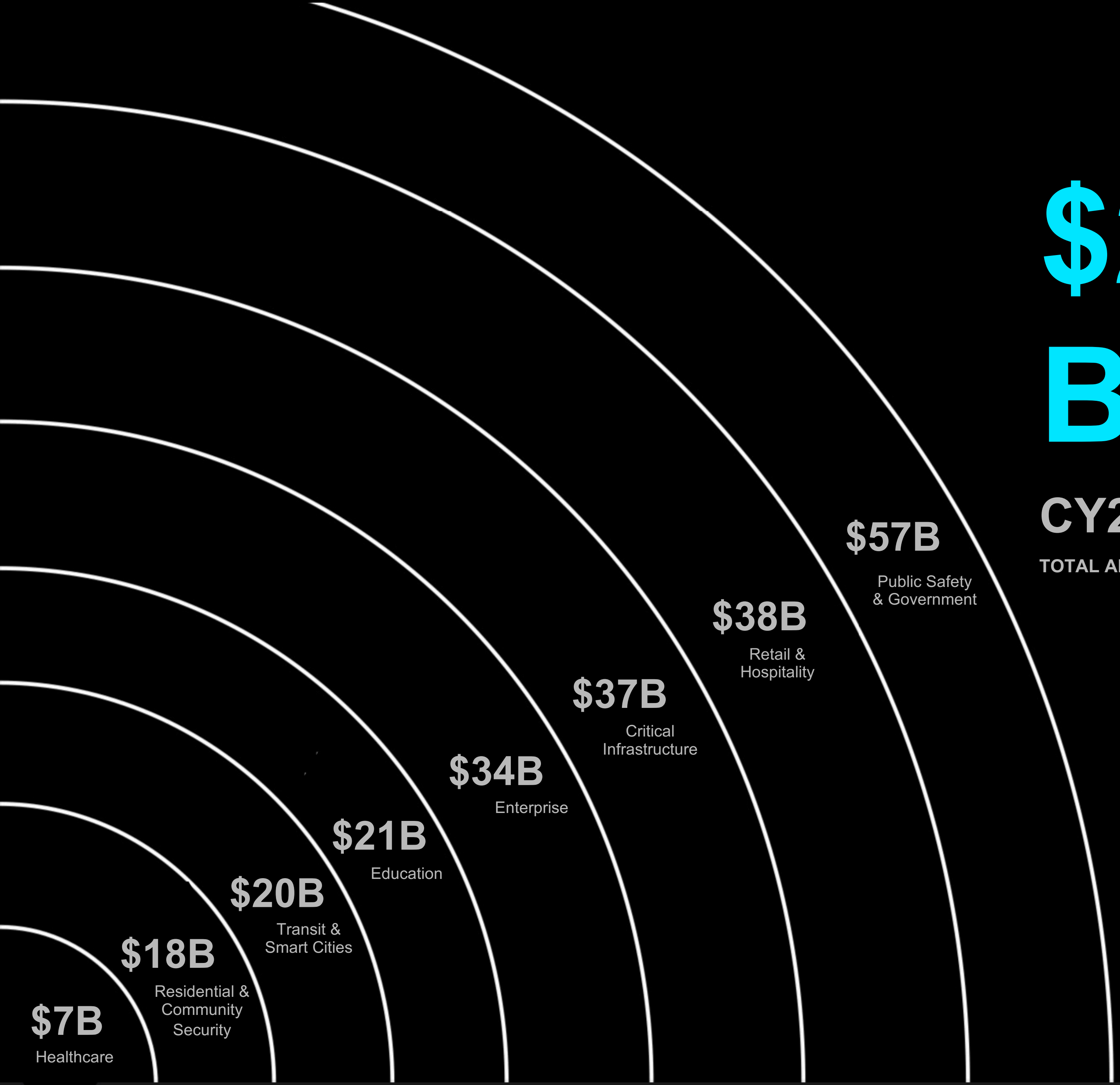
Headquarters
Sunnyvale, CA

Machines in Network
~10,000 (as of 17 January 2026)

Market Capitalization
$50M (as of 17 January 2026)

Estimated Cash
$20.4M (as of 30 Sep 2025)

SOURCE: Company estimates and public sources.
See Sources on Slide 2.



$230 BILLION

CY2025 TAM

TOTAL ADDRESSABLE MARKET

Public Safety & Government
Law Enforcement
Correctional Facilities
Border Security
Military Bases
Critical Government Infrastructure

Enterprise
Corporate Campuses
Industrial & Manufacturing
Logistics & Warehousing
Commercial Real Estate
Data Centers

Critical Infrastructure
Energy & Utilities
Telecommunications
Water & Wastewater Facilities
Seaports & Transportation Hubs

Retail & Hospitality
Shopping Malls & Retail Centers
Casinos & Gaming Facilities
Hotels & Resorts
Stadiums & Event Venues
Parking Lots & Structures

Healthcare
Hospitals
Medical Centers

Education
K-12 Schools & Campuses
Colleges & Universities
Training Centers & Research Facilities

Transit & Smart Cities
Airports
Rail & Transit Hubs
Parks & Public Spaces
Smart City Surveillance Networks

Residential & Community Security
Apartments & Condominiums
Homeowner Associations (HOAs)
Subdivisions & Gated Communities
Mixed-Use Developments

Source: Company estimates and public sources. See Sources.

Broad Client Base

Security is required wherever people live, work, study and visit – *recurring revenue for a recurring societal problem*

LIVE

Apartments
Condominiums
Homeowner Associations
Mixed Use
Subdivisions

WORK

Corporate Campuses
Commercial Real Estate
Data Centers
Government
Industrial

STUDY

K-12 Schools
Universities
Training Centers

VISIT

Healthcare
Hospitality
Retail
Storage
Transportation

Existing U.S. Security Infrastructure is Broken

EXPENSIVE

- Security coverage is labor intensive and scales linearly with headcount
- 24/7 protection requires multiple personnel per post and rising wages / overtime inflate total cost without improving outcomes
- Security guards cost businesses $25 to $65 per hour ($220K - $570K per year for 24/7 coverage)
- Police officers cost communities $50 to $150 per hour ($438K - $1.3M for 24/7 coverage)

FRAGMENTED

- Guards, cameras, sensors, monitoring, software and escalation levels operate in silos
- Lack of real-time intelligence and insufficient physical deterrence
- Most security infrastructure is not actually monitored or operational
- No single provider owns end-to-end accountability

POOR OUTCOMES

- Over 90% of security alerts are non-actionable without human verification, overwhelming operators
- Poor use of technology, unmonitored infrastructure, and staffing issues all lead to unsatisfactory and delayed response
- Security spending continues to rise, yet safety outcomes and response effectiveness lag due to fragmented delivery and lack of accountability

Security nationwide is confronting enormous pressures – aging infrastructure and increasing complexity have created a landscape where traditional tools can no longer keep pace

Source: Company estimates and public sources. See Sources.

The Inevitable Shift

TODAY

Human-Centric

Fragmented

Reactive

~1 million law enforcement professionals

~1.5 million security guards

~85 million cameras

~300,000 law enforcement vehicles

FUTURE

ROBOTS WILL BE EVERYWHERE

1+ Million Autonomous Machines

Supporting Elite Human Teams

Always Orchestrated

Always On

SOURCE: Company estimates and public sources.
See Sources on Slide 2.

The Industry Deadlock

CHALLENGES

- Technology alone cannot replace humans
- Humans alone cannot scale effectiveness
- Fragmentation forces customers to manage complexity themselves

OVERLOAD

- Cameras, sensors, and analytics detect, but do not decide or respond
- High false-positive rates require human interpretation of way too much data
- Most systems are monitored only after incidents occur
- No single vendor owns escalation, response, and documentation

HUMANS

- Humans interpret ambiguity and context
- Humans verify events and take action
- Humans provide a clear escalation and liability owner
- RFPs and RFQs are structured around end-to-end responsibility

Security buyers don’t buy technology — they buy accountability, and they shouldn’t have to choose between accountability and automation.

Source: Company estimates and public sources. See Sources.

The Comprehensive Solution

Deliver a multi-modal fully managed system — integrating hardware, AI software, and humans as one integrated operation:

- **Hardware** – autonomous robots and perimeter sensors provide persistent detection and visible deterrence
- **Software** – fuses sensor data, prioritizes alerts, and orchestrates escalation and response
- **Humans** – humans-in-the-loop verify events, manage edge cases, and execute response actions

Improved Outcomes

- All actions are coordinated through a single managed platform
- Hardware and software operate 24/7 without fatigue
- Humans supervise multiple sites instead of patrolling them
- Automation increases effectiveness without linear headcount growth
- Long term cost reductions for clients while delivering significant quality improvements

AUTONOMOUS SECURITY FORCE

DETER

Dynamic Patrol Routing

Public Announcements

Visible & Audible Presence

DETECT

Sensor Fusion

360 Degree Perception

AI-Driven Alerts

RESPOND

Human Verification

Escalation Workflows

Dispatch & Reporting

The Knightscope Autonomous Security Force fully integrates human expertise, autonomous machines, perimeter detection, sensors, analytics, and 24/7 remote monitoring into a single, fully managed security operation

HARDWARE

K7 Autonomous Security Robot

K5 Autonomous Security Robot

K1 Super Tower

K1 Capsule

SOFTWARE

Signals Command & Control

HUMANS

RTX Remote Monitoring

Augmented Security Agents

Scaling Augmented Security Agents

SECURITY RFP AND RFQ ARE WRITTEN FOR

- Licensed guarding providers
- End-to-end accountability
- 24/7 response capability
- Without guards, robotics vendors are often disqualified before evaluation

OFFERING GUARDS ALLOWS KNIGHTSCOPE TO

- Compete head-to-head with incumbent guarding firms
- Eliminate RFP disqualification
- Deploy robots immediately across existing contracts
- Rewrite the role of the security guard to become a tech-enabled human or Augmented Security Agent

Guards are not the destination – they are the deployment catalyst for autonomy

Knightscope's Long-Term Competitive Edge

	Traditional Guard Firms	Technology-Only Vendors	Knightscope
Licensed Guarding	✓	✗	✓
24/7 Monitoring	✓	✗	✓
Autonomous Patrol	✗	✓	✓
Integrated Response	✗	✗	✓
Quality and Consistency	✗	✗	✓
Outcome Accountability	✗	✗	✓

SOURCE: Company estimates and public sources.
See Sources on Slide 2.

Knightscope's Path to Margin

PHASE 1
ENTRY

- Guard-heavy contracts
- Immediate revenue and RFP wins
- Positive cash flow offsets hardware heavy technology investments

PHASE 2
HYBRID

- Knightscope technologies replace static posts
- Revenue per site increases
- Margin expansion as software driven technology becomes larger part of revenue mix

PHASE 3
SCALE

- Higher robot density per site
- Software-driven operations
- Fewer humans per contract
- Potential to expand margins materially

Outcomes driven solutions improve unit economics over time – and it is sticky – recurring revenue for a recurring societal problem

Growth Engines

Scaling the Nation's First Autonomous Security Force

NEW TECHNOLOGY PLATFORM

K1 + K7 + Signals

- Scalable, repeatable autonomous security platform
- Signals orchestrates deterrence, detection, and response
- Designed for multi-site, 24/7 managed service delivery
- Expands margins as software and automation increase

Platform scale without proportional headcount growth

GUARDING COMPANY ACQUISITIONS

Potential Acquisition of Premium Guarding Businesses

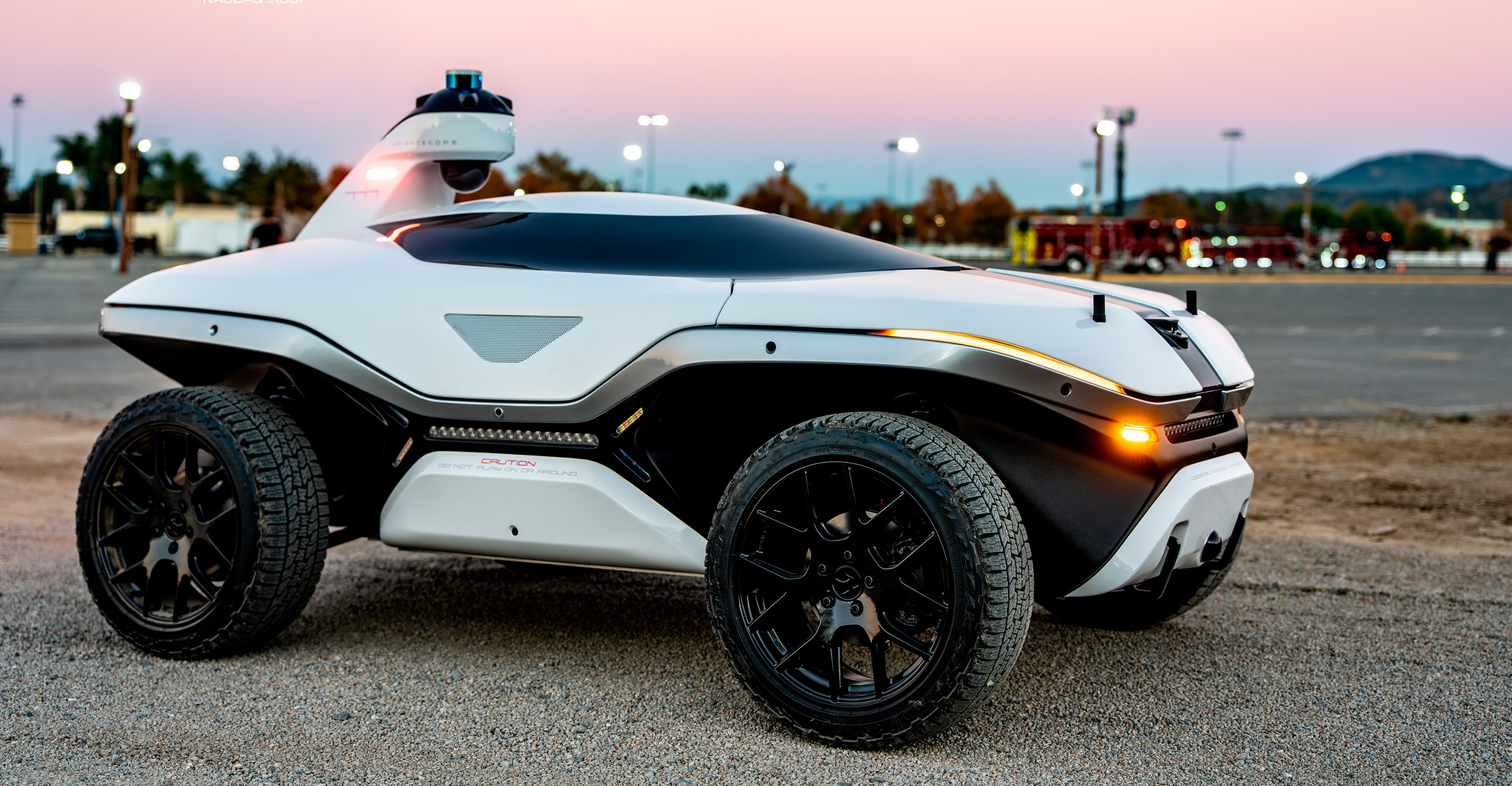
- Profitable, cash-flowing security providers
- Strong local teams that answer the phone
- Immediate revenue and client base
- Deployment channel for Autonomous Security Force

AI rewrites the economics of a legacy industry

Orchestrating Machines + Humans as One System

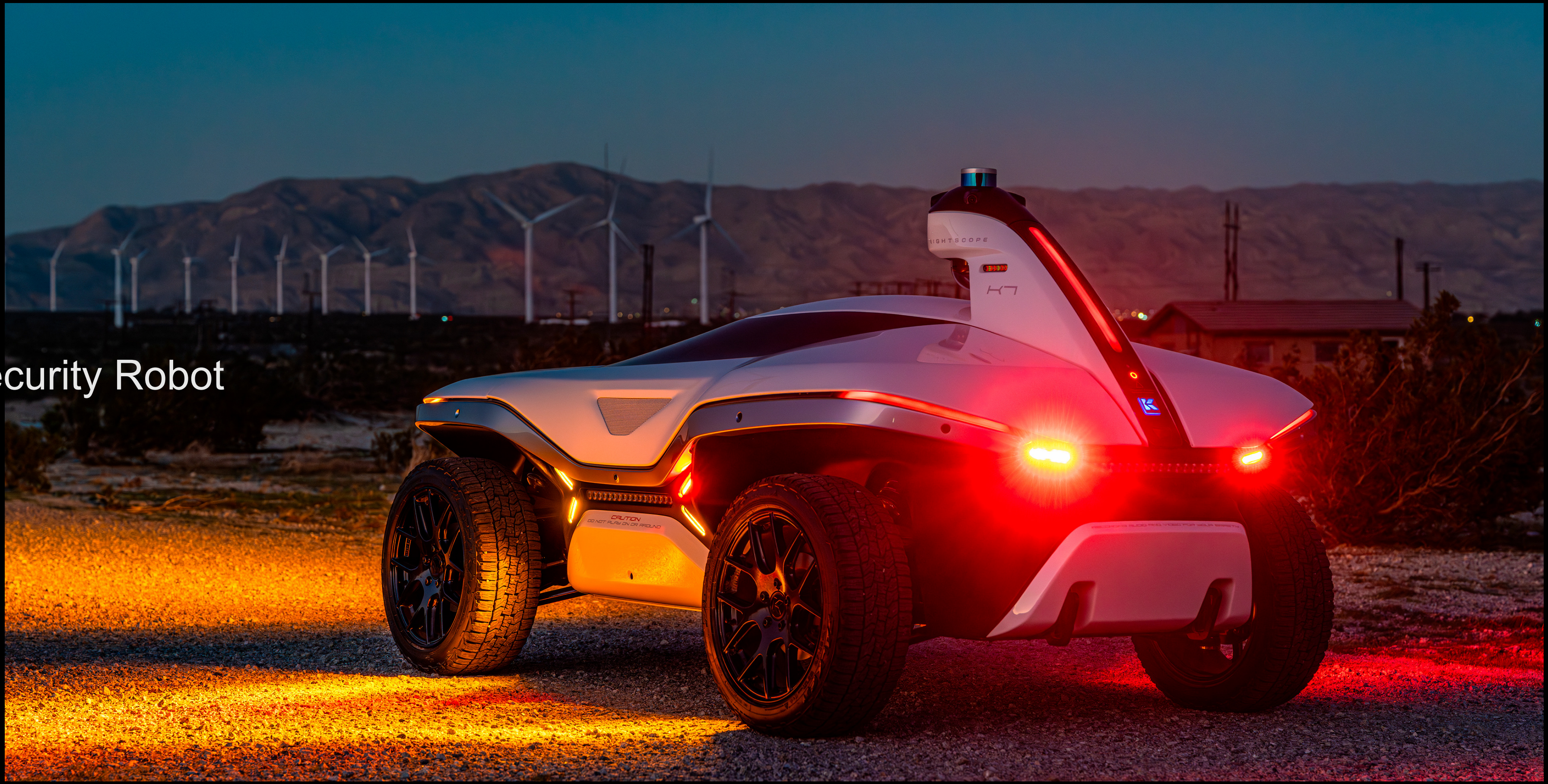
Goal is to help clients achieve significantly improved situational awareness, optimized resource allocation, and a modern approach to securing facilities

K7 Autonomous Security Robot

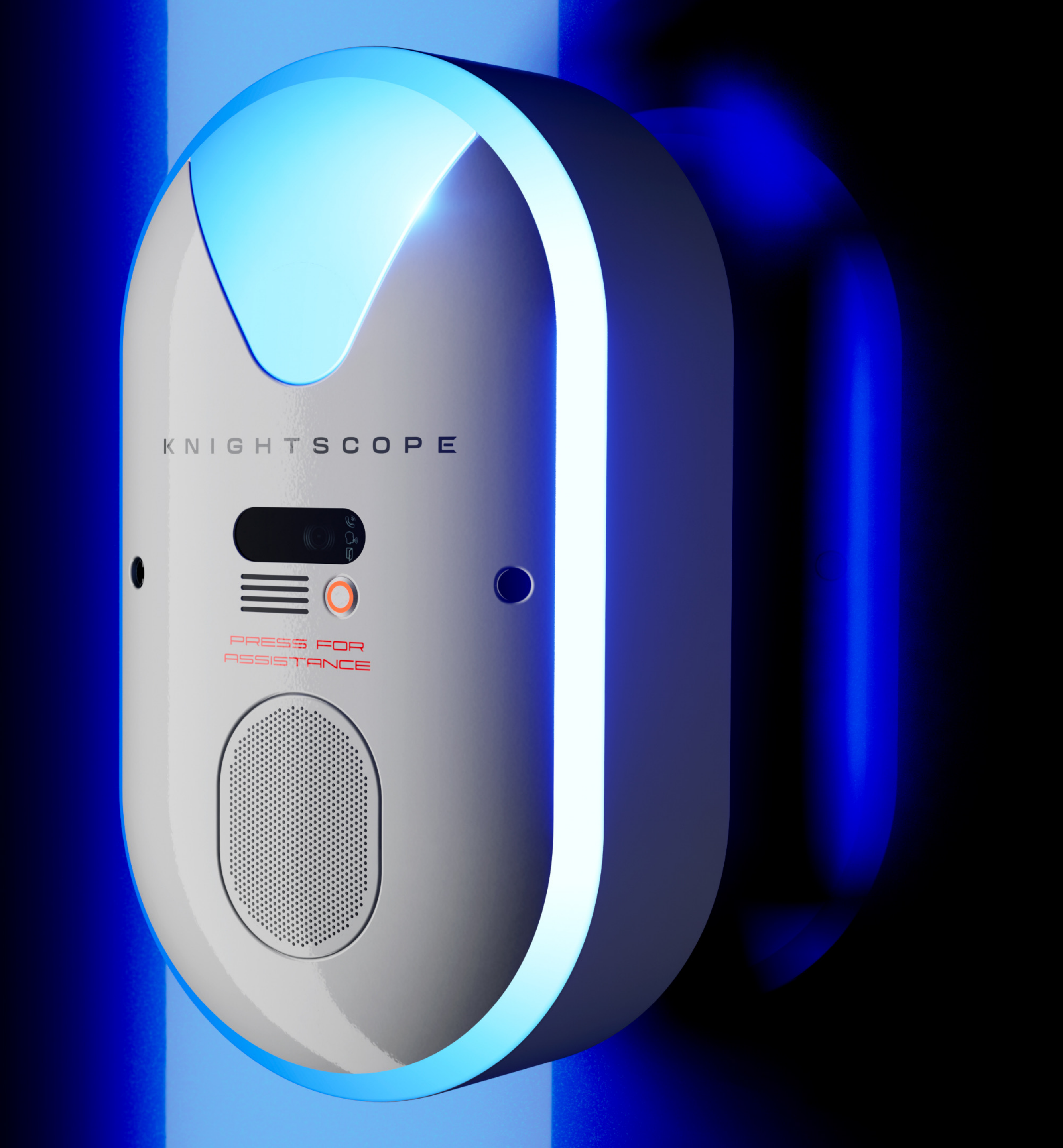


All-New K7 Autonomous Security Robot

Limited release planned 2H 2026

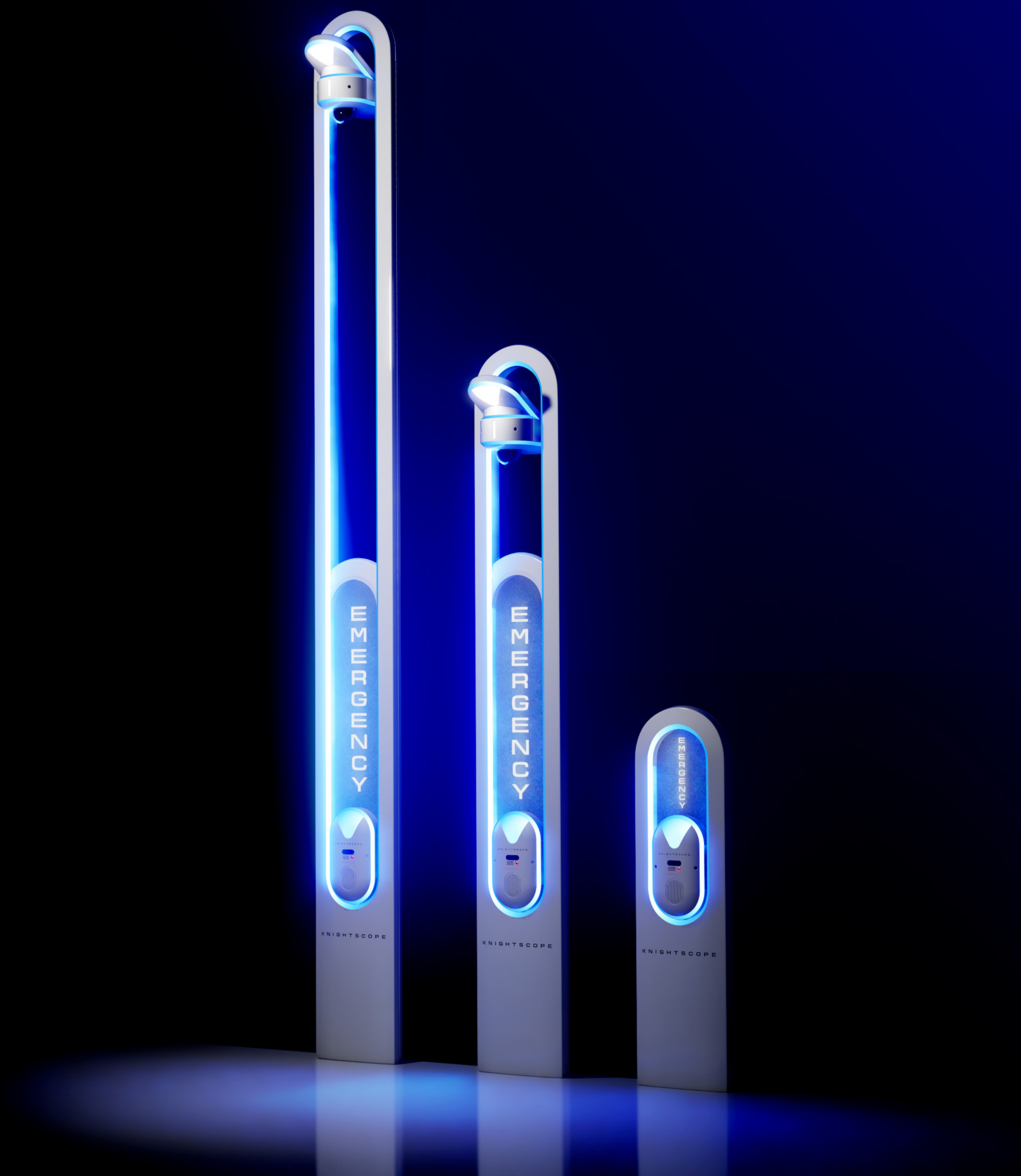


All-New K1 Capsule
Limited release planned 2H 2026

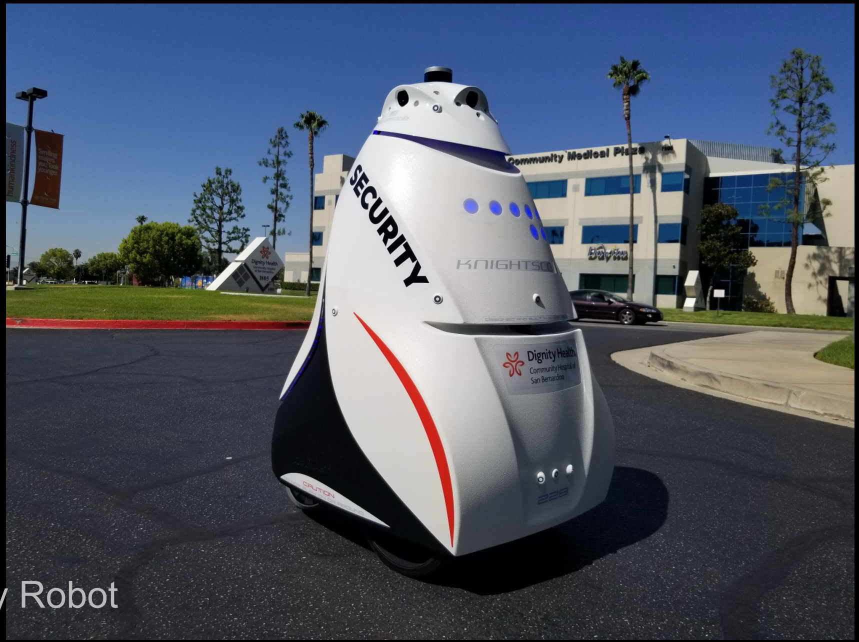


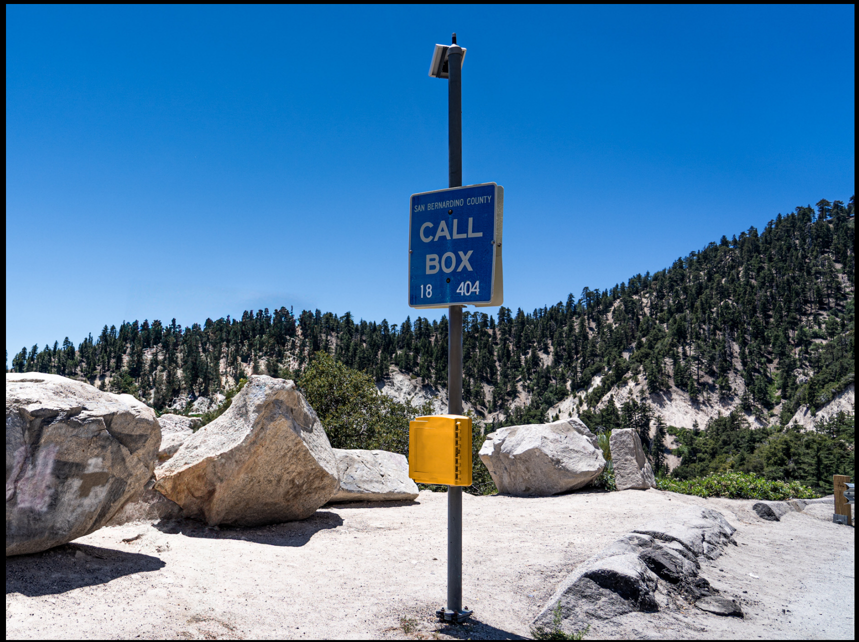
All-New K1 Super Tower

Limited release planned 2H 2026



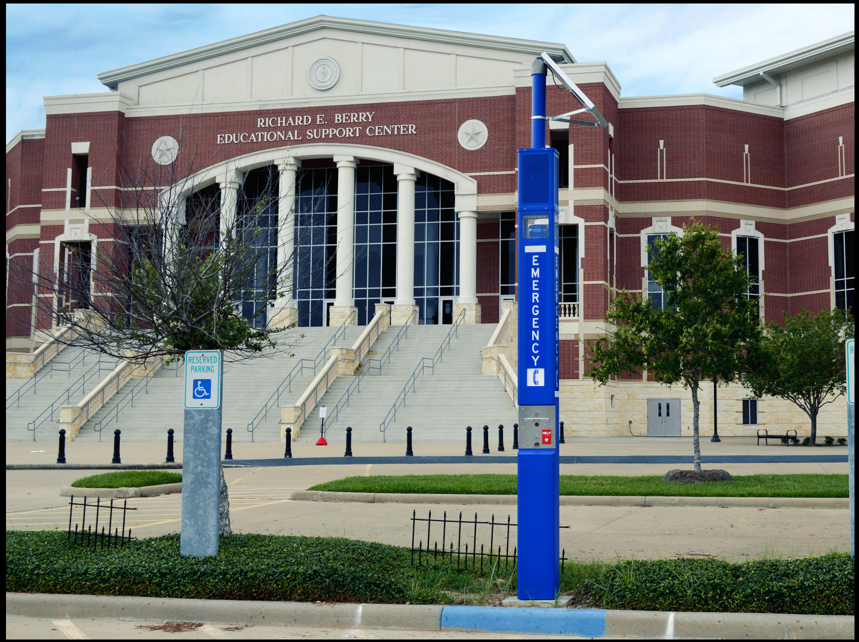
K5
Autonomous Security Robot

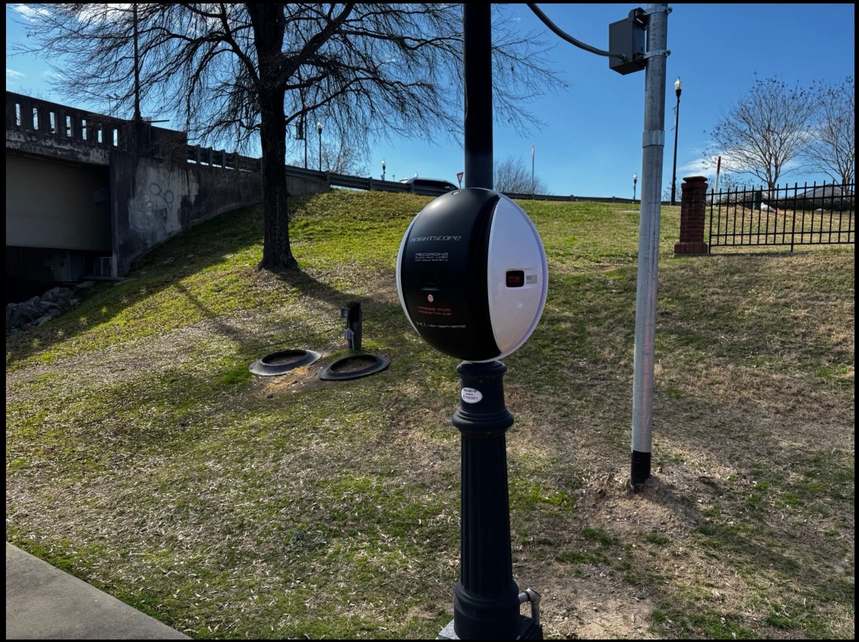




K1
Call Box

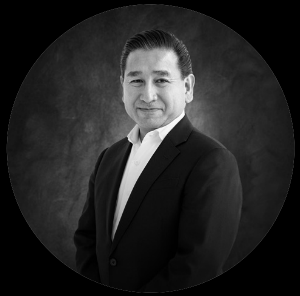
K1
Blue Light Tower





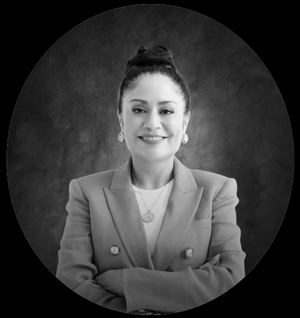
K1
Hemisphere

Management



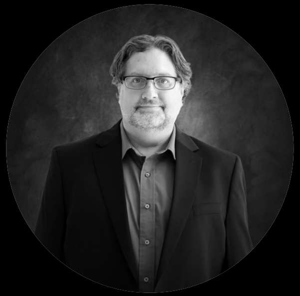
William Santana Li
Chairman and CEO

- Seasoned entrepreneur and former executive at Ford Motor Company
- Founder and Chief Operating Officer of GreenLeaf, which became the world's 2nd largest automotive recycler (now NASDAQ: LKQ)



Mercedes Soria
EVP and CIO | CISO

- Award winning former Deloitte software engineering leader with deep experience in enterprise, artificial intelligence and startups

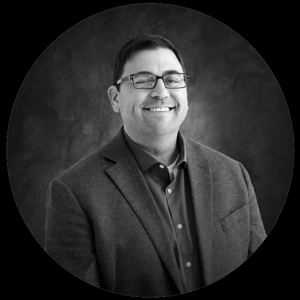


Aaron J Lehnhardt
EVP and Chief Design Officer

- Former Ford Motor Company senior designer, digital design expert and Alias 3D instructor at College for Creative Studies

Apoorv S Dwivedi
EVP and Chief Financial Officer

- Extensive finance, corporate and startup experience and former GE Finance, Cox Automotive, Sears and Nxu



Ronald J Gallegos
SVP Revenue

- Seasoned security professional with 20+ years of experience and former AlliedBarton, G4S, Securitas and Geofeedia

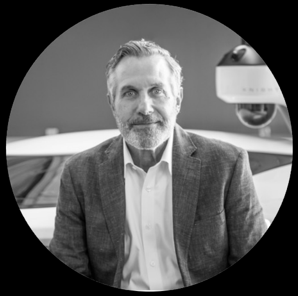
Alison A Schwanke
VP Marketing

- Founder of Simple Strat (HubSpot Diamond Partner); scaled B2B demand and revenue engines

Board of Directors

William Santana Li
Chairman and CEO

William G. Billings
Independent Director



Robert A. Mocny
Independent Director

Melvin W. Torrie
Independent Director

KNIGHTSCOPE

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Built in America to Secure America